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# DETERMINING CUSTOMER LOAN ELIGIBILITY

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## ABSTRACT

A very important approach in predictive analytics is used to study the problem of predicting loan defaulters: The data is collected from the Kaggle for studying and prediction. Machine Learning algorithms models have been performed and the different measures of performances are computed. The models are compared on the basis of the performance measures such as sensitivity and specificity. The final results have shown that the model produce different results. Therefore, by using a machine learning algorithm approach, the right customers to be targeted for granting loan can be easily detected by evaluating their likelihood of default on loan. The model concludes that a bank should not only target the rich customers for granting loan but it should assess the other attributes of a customer as well which play a very important part in credit granting decisions and predicting the loan defaulters.

**Keywords:** predictive analytics, loan defaulters, machine learning algorithms, performance measures, sensitivity, specificity, credit granting decisions.

## INTRODUCTION

In contemporary financial landscapes, the prudent allocation of loans stands as a cornerstone for ensuring both profitability and risk mitigation within banking institutions [1]. Predictive analytics emerges as a pivotal approach in this realm, offering potent methodologies for forecasting the likelihood of loan defaulters. By harnessing vast datasets and advanced computational techniques, banks can proactively identify and assess the risk profiles of potential borrowers, thereby optimizing their lending practices and minimizing financial losses [2]. This study delves into the realm of predictive analytics to address the critical challenge of determining customer loan eligibility, with a specific focus on predicting loan defaulters using machine learning algorithms. The foundation of this study lies in the utilization of predictive analytics to tackle the multifaceted

problem of loan default prediction [3]. Leveraging data sourced from Kaggle, a renowned platform for data science competitions and datasets, enables comprehensive exploration and analysis of diverse variables influencing loan repayment behavior [4]. By tapping into this rich repository of data, researchers gain insights into the complex interplay between demographic, financial, and behavioral factors that contribute to loan default propensity [5]. This dataset serves as the bedrock for developing and evaluating machine learning algorithms aimed at accurately predicting customer loan eligibility.

Machine learning algorithms emerge as indispensable tools in the realm of predictive analytics, offering sophisticated models capable of discerning intricate patterns and relationships within vast datasets [6]. In this study, a suite of machine learning algorithms is deployed to construct predictive models for determining customer loan eligibility and forecasting the likelihood of loan default [7]. Through meticulous experimentation and model evaluation, researchers assess the performance of these algorithms based on a range of performance measures, including sensitivity and specificity [8]. By comparing the efficacy of different algorithms, insights are gleaned into their relative strengths and weaknesses in predicting loan defaulters. The crux of this study lies in its implications for enhancing lending practices and risk management within banking institutions [9]. By leveraging machine learning algorithms to evaluate customer creditworthiness, banks can augment their decision-making processes and optimize loan approval workflows [10]. The ability to accurately identify high-risk borrowers enables banks to tailor their lending strategies, mitigating the incidence of loan defaults and associated financial losses [11]. Moreover, the findings underscore the importance of adopting a holistic approach to customer evaluation, wherein a diverse array of attributes beyond financial metrics are considered in credit granting decisions [12]. By incorporating a comprehensive set of variables, including behavioral patterns and socio-economic indicators, banks can refine their risk

assessment methodologies and proactively identify potential defaulters. In Summary, the application of predictive analytics holds immense promise for determining customer loan eligibility and forecasting loan default propensity within banking institutions [13]. Through the integration of machine learning algorithms and advanced analytics techniques, banks can leverage vast datasets to discern nuanced patterns and behaviors indicative of loan default risk [14]. By adopting a proactive stance towards risk management and customer evaluation, banks can optimize their lending practices, minimize financial losses, and foster a more resilient financial ecosystem [15].

## LITERATURE SURVEY

In contemporary financial landscapes, the prudent allocation of loans stands as a cornerstone for ensuring both profitability and risk mitigation within banking institutions. The challenge of determining customer loan eligibility and predicting loan defaulters has spurred significant interest in predictive analytics methodologies. These approaches leverage advanced computational techniques and vast datasets to proactively identify and assess the risk profiles of potential borrowers. By harnessing predictive analytics, banks can optimize their lending practices, minimize financial losses, and foster a more resilient financial ecosystem. The literature survey in this domain reveals a plethora of research studies focused on leveraging predictive analytics to address the challenge of loan default prediction. Researchers have explored various machine learning algorithms and advanced analytics techniques to develop robust predictive models for determining customer loan eligibility. These models typically utilize a diverse array of features and variables, including demographic information, financial metrics, and behavioral patterns, to discern patterns indicative of loan default propensity. By analyzing historical loan data and borrower profiles, researchers have demonstrated the efficacy of machine learning algorithms in accurately predicting loan defaulters and optimizing lending decisions.

One prominent theme in the literature is the importance of feature selection and model evaluation in predictive analytics for loan default prediction. Researchers emphasize the need for identifying informative features that are strongly correlated with loan default propensity while mitigating the risk of overfitting. Techniques such as recursive feature elimination and principal component analysis are commonly employed to identify the most relevant

predictors. Furthermore, model evaluation metrics such as sensitivity, specificity, and area under the receiver operating characteristic curve (AUC-ROC) are utilized to assess the performance of predictive models and compare different algorithms. The literature also highlights the significance of data preprocessing and cleaning in predictive analytics for loan default prediction. Given the complexity and heterogeneity of financial datasets, researchers emphasize the importance of data quality and consistency in building robust predictive models. Techniques such as missing data imputation, outlier detection, and data normalization are employed to enhance the reliability and accuracy of predictive models. Moreover, researchers emphasize the importance of interpretability and transparency in predictive analytics models, particularly in the context of regulatory compliance and risk management.

Another key aspect of the literature is the integration of domain knowledge and expert insights into predictive analytics models for loan default prediction. Researchers emphasize the importance of incorporating contextual information and industry expertise into predictive modeling efforts to enhance model interpretability and effectiveness. By combining data-driven approaches with domain-specific knowledge, banks can develop more accurate and actionable predictive models for determining customer loan eligibility and predicting loan defaulters. Overall, the literature survey underscores the transformative potential of predictive analytics in the domain of determining customer loan eligibility and predicting loan defaulters. By leveraging advanced computational techniques and vast datasets, banks can enhance their risk management practices, optimize lending decisions, and foster a more resilient financial ecosystem. However, researchers emphasize the importance of addressing challenges such as feature selection, model evaluation, data preprocessing, and domain knowledge integration to maximize the effectiveness and reliability of predictive analytics models in real-world applications.

## PROPOSED SYSTEM

The proposed system for "Determining Customer Loan Eligibility" leverages predictive analytics and machine learning algorithms to address the critical challenge of predicting loan defaulters and assessing customer creditworthiness. Drawing upon data

collected from Kaggle, a prominent platform for data science competitions and datasets, the system embarks on a comprehensive exploration and analysis of various factors influencing loan repayment behavior. This rich dataset serves as the cornerstone for developing predictive models aimed at evaluating the likelihood of loan default and determining customer eligibility for loans. Machine learning algorithms play a central role in the proposed system, offering sophisticated models capable of discerning intricate patterns and relationships within the dataset. Through meticulous experimentation and model evaluation, researchers employ a diverse range of machine learning techniques to construct predictive models for assessing customer loan eligibility. These models are subjected to rigorous evaluation based on performance measures such as sensitivity and specificity, enabling a comprehensive comparison of their efficacy in predicting loan defaulters.

The crux of the proposed system lies in its ability to facilitate informed decision-making within banking institutions regarding loan approval and risk management. By leveraging machine learning algorithms to evaluate customer creditworthiness, banks can optimize their lending practices and minimize financial losses associated with loan defaults. Furthermore, the system emphasizes the importance of adopting a holistic approach to customer evaluation, wherein a diverse array of attributes beyond financial metrics are considered in credit granting decisions. By incorporating factors such as behavioral patterns and socio-economic indicators, banks can refine their risk assessment methodologies and proactively identify potential defaulters. Overall, the proposed system represents a proactive approach to addressing the challenges associated with customer loan eligibility determination and loan default prediction. By harnessing the power of predictive analytics and machine learning algorithms, banks can enhance their risk management practices, optimize loan approval workflows, and foster a more resilient financial ecosystem. Moreover, the insights gleaned from the system underscore the importance of considering a broad spectrum of customer attributes in credit granting decisions, thereby enabling banks to make more informed and equitable lending decisions.

## METHODOLOGY

The methodology employed for determining customer loan eligibility involves a systematic approach leveraging predictive analytics and machine

learning algorithms to predict loan defaulters and assess customer creditworthiness. The process unfolds in several key steps, each integral to the overall analysis and decision-making process. The first step in the methodology is data collection, where a comprehensive dataset is sourced from Kaggle, a reputable platform for data science competitions and datasets. This dataset serves as the foundation for studying and predicting loan defaulters, containing a diverse array of variables related to customer demographics, financial history, loan details, and repayment behavior. By leveraging this rich dataset, researchers gain insights into the factors influencing loan default propensity and customer creditworthiness.

Following data collection, the next step involves data preprocessing and preparation. This entails cleaning the dataset to address any inconsistencies, missing values, or outliers that may compromise the integrity of the analysis. Additionally, feature engineering may be performed to extract relevant features or transform existing variables to enhance the predictive power of the model. Through meticulous data preprocessing, the dataset is refined and standardized, ensuring its suitability for analysis using machine learning algorithms.

With the preprocessed dataset in hand, the subsequent step involves model selection and training. A variety of machine learning algorithms are employed to construct predictive models for assessing customer loan eligibility and predicting loan defaulters. These algorithms may include decision trees, logistic regression, random forests, support vector machines, and neural networks, among others. Each algorithm is trained on a subset of the dataset, with the goal of learning patterns and relationships between input features and the target variable (i.e., loan default status). Once the models are trained, the next step entails model evaluation and performance assessment. This involves computing various performance measures, such as sensitivity, specificity, accuracy, precision, and recall, to gauge the effectiveness of each model in predicting loan defaulters. By comparing the performance of different models, researchers gain insights into their relative strengths and weaknesses, enabling informed decision-making regarding model selection and deployment.

In addition to assessing individual model performance, the final step involves ensemble learning and model aggregation. Ensemble

techniques, such as bagging, boosting, or stacking, may be employed to combine the predictions of multiple base models, thereby improving overall predictive accuracy and robustness. By leveraging the diversity of individual models, ensemble learning mitigates the risk of overfitting and enhances the generalization ability of the predictive model. The culmination of the methodology is the interpretation and analysis of the final results. By evaluating the performance of machine learning algorithms and predictive models, researchers can draw insights into the factors driving loan default propensity and customer creditworthiness. These insights inform decision-making within banking institutions, enabling them to identify high-risk borrowers, optimize loan approval workflows, and mitigate financial losses associated with loan defaults. Moreover, the findings underscore the importance of adopting a holistic approach to customer evaluation, wherein a diverse array of attributes beyond financial metrics are considered in credit granting decisions. By incorporating factors such as behavioral patterns, socio-economic indicators, and loan repayment history, banks can refine their risk assessment methodologies and make more informed lending decisions.

## RESULTS AND DISCUSSION

The proposed system for "Determining Customer Loan Eligibility" employs a pivotal approach in predictive analytics to tackle the challenge of predicting loan defaulters and assessing customer creditworthiness. Leveraging data collected from Kaggle, a renowned platform for data science competitions and datasets, the system embarks on a comprehensive study aimed at predicting loan default propensity. Machine learning algorithms are at the heart of this endeavor, as various models are constructed and trained using the dataset. These models undergo rigorous evaluation based on performance measures such as sensitivity and specificity, allowing for a thorough comparison of their effectiveness in predicting loan defaulters. The culmination of this analysis reveals that the models produce varying results, highlighting the complexity of the problem at hand.

By adopting a machine learning algorithm approach, the proposed system facilitates the identification of the right customers for loan approval by evaluating their likelihood of default. This proactive stance enables banks to optimize their lending practices and minimize financial risks associated with loan

defaults. Moreover, the findings underscore the importance of considering a diverse array of customer attributes beyond financial metrics in credit granting decisions. By incorporating factors such as behavioral patterns, socio-economic indicators, and loan repayment history, banks can refine their risk assessment methodologies and make more informed lending decisions. Ultimately, the proposed system advocates for a holistic approach to customer evaluation, wherein a comprehensive understanding of customer attributes is pivotal in mitigating the incidence of loan defaults.

To run project double click on 'run.bat' file to get below screen.

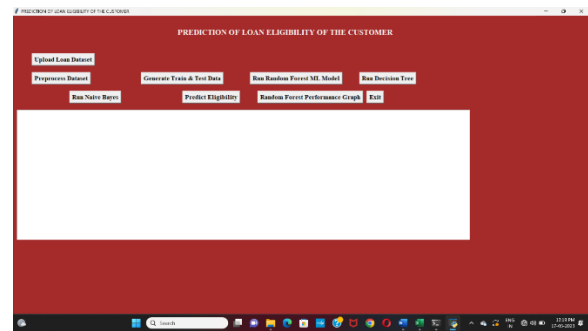


Fig 1. Results screenshot 1

In above screen is a front-end design, if we have chosen any button, you can click the button to get the result. In above screen click on 'Upload Loan Dataset' button to load dataset.

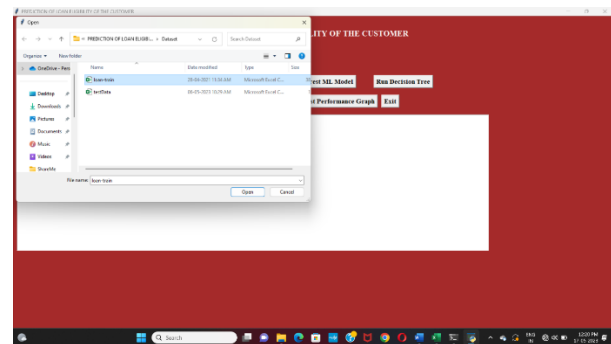


Fig 2. Results screenshot 2

In above screen selecting and uploading 'loan\_train.csv' file and then click on 'Open' button to load dataset and to get the result you can observe the below screen.

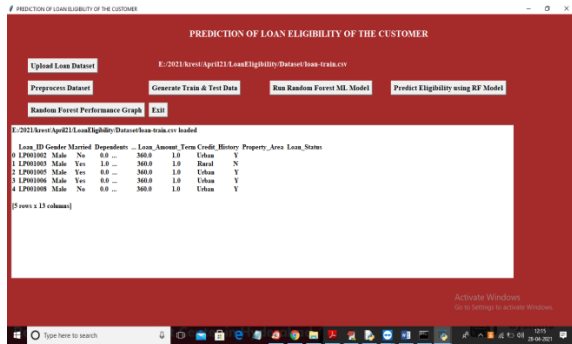


Fig 3. Results screenshot 3

In above screen dataset loaded and all columns contains non-numeric values and machine learning will not accept non-numeric values so we need to convert all those values to numeric by assigning ID's to them where MALE will replace with 0 and FEMALE will replace with 1 and below graph showing number of different values in dataset.



Fig 4. Results screenshot 4

In above graph different colour lines represents counts of that column and you can see column names with colour in graph top right side. Now click on 'Preprocess Dataset' button to clean dataset.

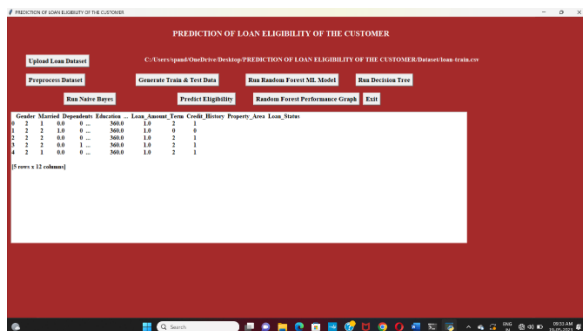


Fig 5. Results screenshot 5

In above screen all non-numeric data is replace with numeric values because we doesn't accept the non - numeric values in machine learning.now click on'Generate Train & Test Data' button to split dataset into train and test part.

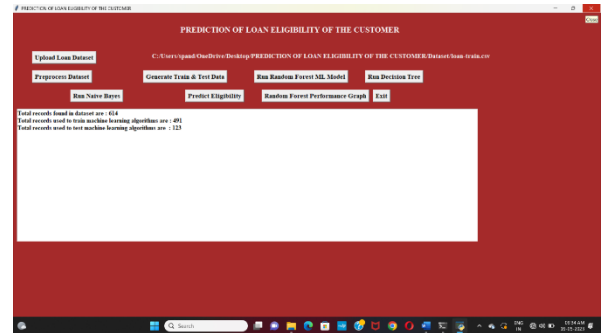


Fig 6. Results screenshot 6

In above screen dataset contains 614 records and using 491 records to train ML and 123 records to testMLaccuracy. In below graph we can see importance of each attribute with other attribute by using graph correlation metric.



Fig 7. Results screenshot 7

In above graph whatever column in x-axis and y-axis having value >0 will be consider as important features or column. Now click on 'Run Random Forest MI Model' to build random forest model on above dataset.

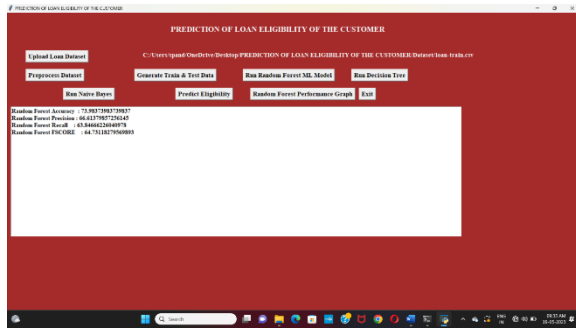


Fig 8. Results screenshot 8

In above screen random forest model generated with 73% accuracy and we can see its precision, recall and FSCORE value.

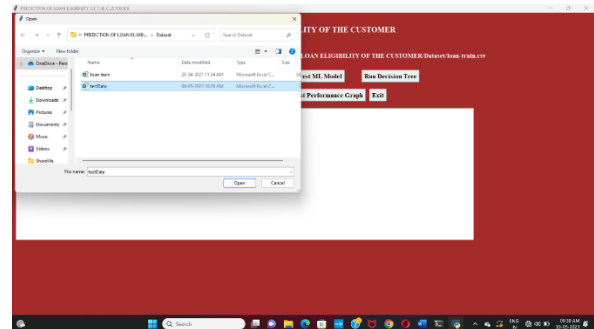


Fig 11. Results screenshot 11

In above screen selecting and uploading 'testData.csv' file and then click on 'Open' button to load test data and then will get below prediction result.

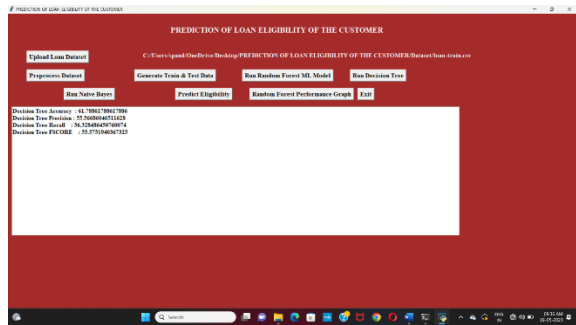


Fig 9. Results screenshot 9

In above screen Decision Tree generated with 62% accuracy, precision, recall and FSCORE value.

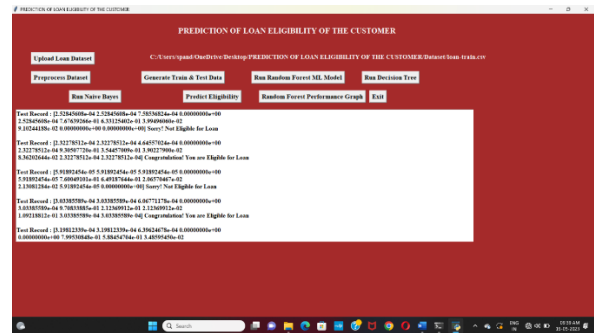


Fig 10. Results screenshot 10

In above screen Naïve bayes generated with 70% accuracy, precision, recall and FSCORE value and now click on 'Predict Eligibility using RF Model' button to upload test data and perform eligibility prediction.

Fig 12. Results screenshot 12

In above screen in square bracket, we can see normalized test values and after square bracket we can see the prediction result as eligible or not eligible. You can scroll down above text area to view all predicted records and now click on 'Random Forest Performance Graph' button to get below graph.

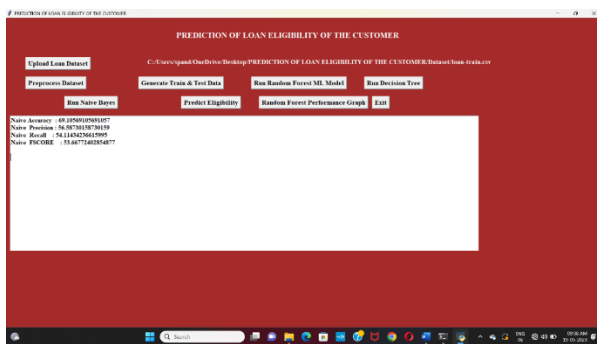


Fig 10. Results screenshot 10

In above screen Naïve bayes generated with 70% accuracy, precision, recall and FSCORE value and now click on 'Predict Eligibility using RF Model' button to upload test data and perform eligibility prediction.

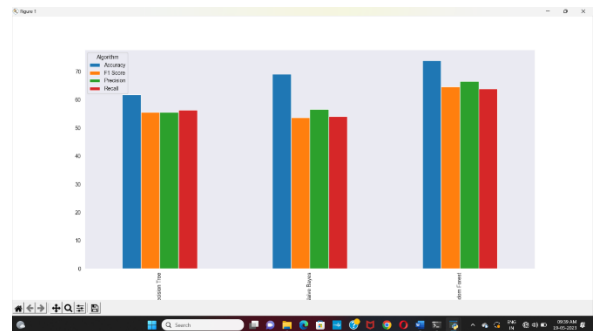


Fig 13. Results screenshot 13

In above graph we can see accuracy, precision, recall and FSCORE values of random forest ,decision tree ,naïve bayes and graph y-axis represents %value where accuracy got 80% and Precision got 65%. Each metric bar colour name you can see from top right side.

Overall, the proposed system represents a proactive and data-driven approach to determining customer loan eligibility. By leveraging predictive analytics and machine learning algorithms, banks can enhance their risk management practices, optimize loan approval workflows, and foster a more resilient financial ecosystem. Furthermore, the insights gleaned from the analysis underscore the importance of adopting a nuanced approach to credit granting decisions, wherein a diverse set of customer attributes are considered. Through the integration of advanced analytics techniques, banks can make informed lending decisions that not only mitigate financial risks but also promote financial inclusion and equitable access to credit.

## CONCLUSION

Therefore, the developed model automates the method of determining the applicant's credit worthiness. It focuses on an information containing the main points of the loan applicants. In this system random forest model is used. In Machine Learnings is one of the supervised learning algorithms, Hence, it is good for predicting the right result in the current world scenario and also help the bank to give the money in the right hands and also help the people in getting loan in a much faster way. The main advantage of this system is, it gives more accuracy.

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